Habama State Council

2022 District Deputy Kickoff Meeting

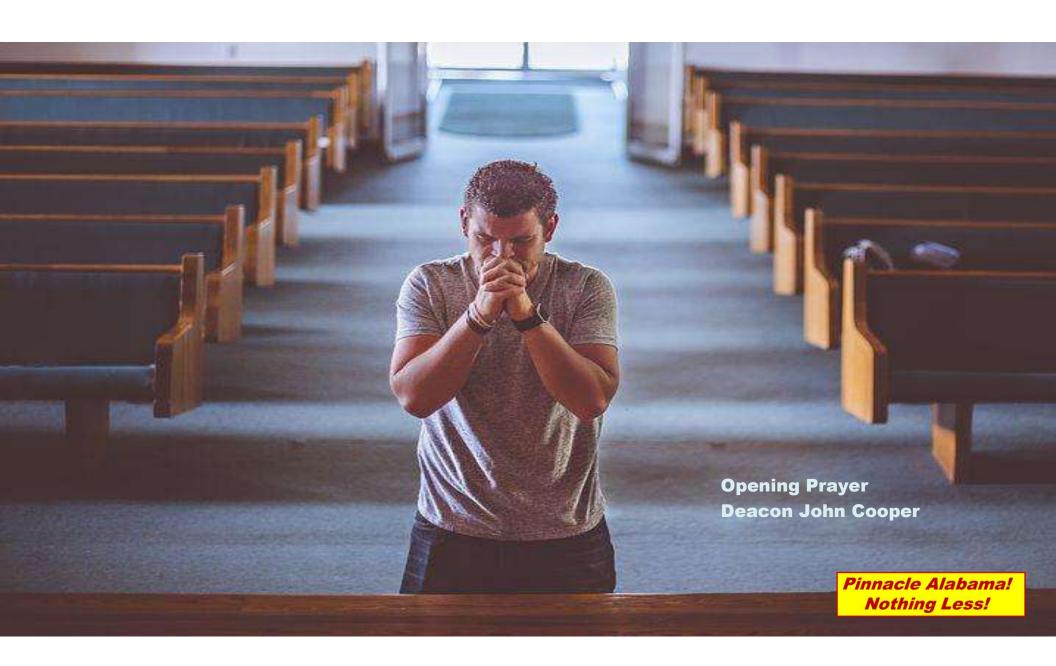
St. Joseph Catholic Church Prattville, AL



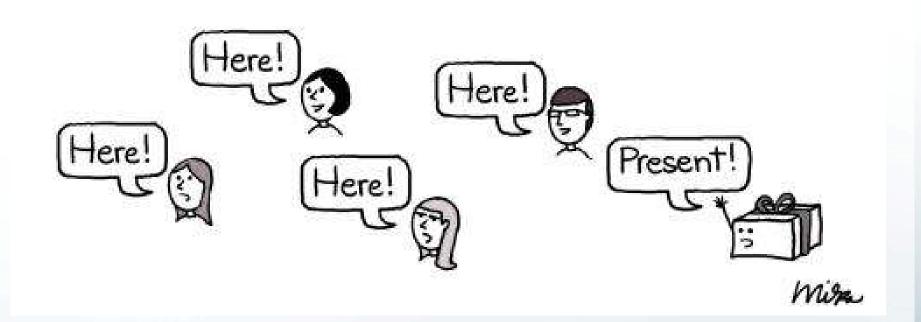
July 23, 2022













Brother Bill Mores, SS Roll Call

Deacon Cooper Remarks







Remarks

Brother Dave Tebo, RGD Supreme Representative





Asst. General Agent's Remarks

Brother Cam Ellis Asst. General Agent for Alabama







Setting the Vision & Expectations

Brother Danny Garcia Alabama State Deputy





Setting the Vision

TO ENGAGE IN CHARITABLE WORKS, TO SERVE THE CHURCH, TO SUPPORT BROTHER KNIGHTS, TO ACT FOR THE GOOD OF OUR COUNTRY, AND TO GIVE AID TO THOSE IN NEED.

- Councils are "centers" where action happens
- Our cable is frayed...
- I need <u>YOUR</u> help to refocus our councils
- Working together we can make a difference







IF NOT US, THEN WHO?

DD Expectations for Fraternal YearHow do we do this?



As DDs I need you to do 4 simple things:

- Lead
- Teach
- Mentor
- Encourage



Lead By Being Present and Accessible

- Don't be just a Phone Number or Email address
- Be at meetings
- Attend programs & functions
- Have district meetings, call your GKs
- Build relationships,
- Head off issues before they become problems



Teach By Sharing

- You are the expert.
- Answer questions or find answers.
- Share best practices and experiences.
- Communicate frequently, early and often
- Follow your heart.





Mentor By Coaching

- Help your councils achieve excellence.
- Don't just commiserate.
- There is NO excuse for NO growth or NO activity.

Instill pride, dignity, and honor in being a member of the Order.

Individual commitment to a group effort – that is what makes a team work, a company work, a society work, a civilization work.

- Vince Lombardi



Encourage

- Give your councils courage
 - Support
 - Confidence
 - Hope





The man on top of the mountain did not just happen to fall there!

Help and Ideas

- Reading, Reviewing, and Participating in communications that are sent out
- Fraternal Leader Advisory 1st & 3rd Thursday of the month, announcements, news, best practices, training and webinar information, sent State Officers and directors, DDs, GKs, FSs
 - Open it and Read through it!
 - For Members (kofc.org/formembers)
 - Training and Webinars DDs should attend and encourage council's to participate.

Communications Plan

- Communications
 - Individually by phone
 - Email
 - Telecon
 - Monthly Starting in August

-1st Monday State Officers Meeting 8pm

-2nd Monday District Deputy Meeting 8pm



Alabama's Roadmap for 2022-2023

Roadmap To Pinnacle

All journeys begin with prayer

• Intake: 364 (One member per Day)

Under 50 years old: 92

• Star Council: 17

Faith Formation Goal: 3 Holy Hours

New Council Development Goal: 2

Membership Drives: 64

Active Council: 77

Round Table: 27

Safe Environment Compliant by 5/31/2023: 34

• FBN: 40 councils/2per YR/at least 7 eligible

members





No Man Walks Alone

If you need help, advice or just want to talk...

- State Officers, Other DDs, IPSD
- Reports Director
 - Brother Michael E. "Mike" Weist
 - Cell: 256-684-1214
 - Email: kofcmweist@gmail.com
- State Training Director / Financial Secretary Training
 - Brother Alan Cannon
 - Cell: 205-276-6861
 - Email: <u>alan.cannon@charter.net</u>

Takeaways

- You are <u>vital</u> to the success of the State
- Lead, teach, mentor and encourage your councils
- Use resources that are available to you
- We must all work together to achieve our goals



State Secretary

- Quick Books transferred to Pat Jackson, State Treasurer.
- Final financial reports to be presented later today all is in order.
- State Accounts transferred or in process of being transferred.
- Assuming the role of the State Secretary

Bill Mores
Cell: 205-837-5401
billmores@kofcalabma.org



State Convention

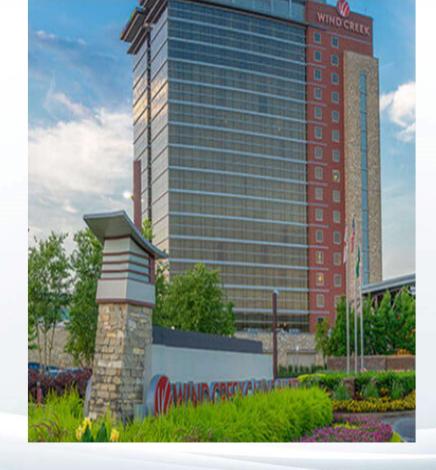
Save the dates

April 21-23, 2023



Wind Creek Hotel & Casino Atmore, AL

- \$159 Room Rate
- Casino (\$15 Casino Credit for all registered attendees)
- Spa, Pool, Fitness Studio
- RV Park
- Multiple Dining options
- Bowling Alley
- Movie Theater
- Arcade





Finance & Budget Committee Report

- Brother Steve Koach Elected Chr.
 State Fin & Budget Committee
- Balanced Budget Reviewed and Approved by the State Fin & Bdg. Cmte.



Alabama State Council Knights of Colu	mbus				
Proposed Budget 2022 - 2023					
RECEIPTS					
Per Capita	42,104				
State Pin Income	1.000				
State Convention Raffle	6,500				
State Convention Income	25,000				
TOTAL RECEIPTS			74,604		
DISBURSEMENTS					
Supreme & State Called Meetings					
Called State Meeting Expense	13.849				
State Convention Raffie	1.500				
State Convention Expense	25.000				
State Convention Mileage Expense	5,115				
State Officers' Travel Expense	1,000				
Supreme Convention Expense	1.500				
Total Supreme & State Called Meetings		47,964			
State Council Programs					
Advertising Promotion, News	500				
Free Throw Contest	1.000				
Soccer Contest	300				
Awards & Plagues	2.000				
Programs Development	500				
New Council Development	1.000				
Membership Development	1,500				
Council Membership Incentives	2.500				
DD Membership Incentives	1.500				
Ceremonials	200				
Culture of Life	500				
Silver Rose Program	300				
Marian Icon Program	200				
Total State Council Programs		12,000			
State Council Operating Costs					
State Officer Installation	1,500				
State Web Site	1.000				
Donations, Memorials, Gifts	1.500				
State Council Directory Printing	1.350				
Name Tags, Badges, Jewels	400				
State Pins	2.790				
Accounting	2,950				
Postage	350				
Office Equipment & Supplies	1,000				
Stationary, Copies & Film	300				
Bienville Province Meeting	1,000				
General Liability Insurance	500				
Total State Council Operating Coasts		14,640			
TOTAL DISBURSEMENTS			74,604		
NET TOTAL RECEIPTS LESS TOTAL DISURSEMENTS					

State Advocate

Brian Lagasse brianlagasse@kofcalabama.org 256-783-1593



State Advocate

Safe Environment Training

- Required for Star Council
- Track submittals of Forms 185 and 365
- Grand Knight, Program, Community and Family Directors
- Only personal email address allowed for registration
- 30 days to complete training
- kofc.org/en/safe-environment-program



Joe Flaherty, PSD, State Membership Director

MEMBERSHIP DIRECTOR'S OVERVIEW



State Membership Director

Joseph E Flaherty III, IPSD

P. O. Box 781, Rainsville, AL. 35986

Email: joeflaherty@kofc-alabama.org

Phone: (256) 899-3315



2020-2022

Thank You!!

Thank You!!

Thank You!!

Alabama State Council

Made Membership Goal of 103.82%

Father McGivney Award Membership

1)	DD #07	JOHN HUDAK	340.0%
2)	DD #07	ANDRE PATTERSON	227.2%
3)	DD #10	ERIC BEAT	173.3%
4)	DD #04	PIERRE VILAIN	141.1%
5)	DD #11	MIKE WEIST	135.0%
6)	DD #06	RANDY ROSS	125.0%
7)	DD #20	TOM HART	121.0%
8)	DD #20	ROB WILBURN	120.0%

Extra!! Extra!! Read All About It!!

Hot off the Press!!! Free Online Membership Extended!

Promo code: "BlessedMcGivney"

Let's spread the word to everyone you know!!!

Please get to information out to your Councils

AL Quick Start

- Coming off a lot of momentum!
- July 1st July 31st
- Every new (<u>transfers do not count</u>)
 online member recruited or form 100
 is worth \$5.
- Form 100's need to be sent to the State Membership Director and copy State Deputy.



Pinnacle Alabama!
Nothing Less!



Alabama Quick Start!

July 1st - July 31st
"Jump Out To A Good Start"
\$5 for each new member! *



FREE MEMBERSHIP*

For new online membership applications submitted before July 31, 2022.
*for 1-year, regular dues are \$30/year thereafter

Visit kofc.org/joinus Enter code "BlessedMcGivney"



www.kofc-alabama.org Follow us at: Facebook.com/kofcalabam

"Help one another. This is what Jesus teaches us. This is what I do. And I do it with my heart." — Pope Francis

- As district deputy, you have been appointed to provide leadership to the councils in your assigned district.
- Through your example of faith, charity and good judgment, you provide the model for council officers in your district to follow.
- When you set a tone that is open and engaging, you help ensure your district's growth in charitable outreach and membership.



This guide is designed to help you be a successful leader. As district deputy, you need to:

- Understand your duties and responsibilities
- Make charitable works the focus of each council in your district
- Engage council officers in the Order's initiatives
- Encourage team building among council officers
- Pool resources with other councils in your district on larger initiatives
- Ensure the councils are the "go-to guys" for parish pastors
- Make it a priority for councils to invite all eligible Catholic men to join

Your best gauge of success as a district deputy is to ask, "Is the district better now than when you took office?"

If the answer is yes, then you've been successful.



Keys to Success as a District Deputy



1. Communicate priorities and be visible

- There are many tools available for communicating your priorities, initiatives and goals to your fellow Knights.
- Use or set up a district newsletter, email blasts or a website.
- Councils in your district that focus on common priorities, which are aligned with the mission of the Knights of Columbus, will foster positive growth.
- Be available to attend council activities in your district (especially recruitment drives and charitable events).
- Councils will appreciate seeing you at their events, and it will help instill confidence in you and your role.

2. Encourage councils in your district and assist them in conducting charitable works

- The councils in your district have a commitment to providing charitable service to their parishes and communities and to live the mission of our founder, Blessed Michael McGivney.
- To ensure success in your district, each council should be living the ideals of a charity that evangelizes by putting Father McGivney's vision into action.
- Charitable activities attract men to your council.



3. Aid councils in your district with membership recruitment and ensure the exemplification of frequent Degrees

- Membership growth is essential to the success of each council and our Order.
- With the addition of each new member, each council is better able to serve its parish, its community and our Order.
- By increasing the number of council members, for example, there are more men available to participate in charitable service programs.
- When a man is offered membership in his local council, he can grow in his faith through service to God and neighbor.
- Each member also gains access to our exclusive, top-rated insurance, which can provide protection for his family. For information on recruiting, visit kofc.org/drive.

4. Help councils in your district earn the Star Council Award

- The Star Council Award recognizes those councils that conduct well-rounded service programs, while succeeding with membership recruitment and insurance growth.
- Thriving in these three areas means that the council, and its leadership, understand and are successful in meeting Father McGivney's vision for the Order.



5. Promote our Order's top-rated insurance program

- Encourage the general agent and field agents to speak at council meetings
- Encourage councils to plan frequent fraternal benefits nights
- Encourage members and their families to consider taking advantage of our insurance products
- Use the information available at kofc.org/insurance to learn more about our insurance products



6. Assist councils in your district in setting realistic goals

- On your official council visits, ask the questions: Is the council better than it was previously?
- What can be done to help more people?
- How can we do this better?
- Did the council meet its goals?
- Were the goals achievable?
- The answers to these questions will help move the council forward.



7. Enlist the support of the priests in your district

- An important part of each council's recruitment strategy is to enlist the aid of its chaplain or pastor in asking qualified men to join the council.
- An invitation from a priest to become a Knight will carry a lot of weight toward having a positive impact and acceptance into the council.
- Councils should be asking their pastors what they can do to help and letting them know that Knights are there for their parish.
- Also, working with other service organizations (e.g., Habitat for Humanity, Special Olympics, food pantries/soup kitchens), officials from Catholic schools, and government leaders to help meet the needs of the parish and community should be one of the priorities of each council in your district.

8. Conduct productive district meetings and strategic planning sessions with the councils in your district

- Meetings need to be concise and productive, and they must serve a purpose.
- District-wide organizational and midyear membership meetings should address Order wide initiatives, new charitable service program ideas, and membership and insurance goals for the district.
- Separate strategy sessions (quarterly or as needed) with each council ensure that all are working toward meeting your district goals.



9. Generate an atmosphere where all members are welcome and valued

- Be building a team atmosphere among their members by showing them that their opinions and services are valued.
- Encourage council leadership to ask members for advice, seek out their members' hidden talents (web design, writing ability, sales experience, etc.)
- Consult with members and keep them informed of the council's initiatives to encourage team building.
- Council officers should always make it a point to first listen and evaluate, and then be ready to explain the reasons for final decisions.
 - Also, council leaders should be keeping younger members interested and engaged so they are prepared to take leadership roles in their council.

10. Utilize your state council officers and Supreme Council Headquarters

- You are not alone when it comes to the leadership of your district.
- Form solid working relationships with your state council officers as they are an invaluable resource to call upon for guidance.
- The Supreme Council Headquarters also provides you with resources such as Knightline and the District Deputy Reminder to assist you.



Every Council Active One is better then none

- Make personal contact with every Council that hasn't recruited one new member.
- Encourage them to strive for one new member before the end of the fraternal year.
- Be a positive contributor to the solution. Don't commiserate with them.







A Review of
Goals and Membership Incentive Program
for
2022 - 2023



Alabama's Goals Needed To Make Circle of Honor

• ABSOLUTELY REQUIRED:

Membership Intake: 364 new members

New Council Development: 2 new councils

Under 50 years old: 92 members

– Faith: 3 Holy Hours



Other Goals Needed To Make Circle of Honor

- Membership Drives: 64
- Membership Active Councils: 77
- Star Councils: 17
- 1728 Percentage by 3/31/22: 77
- Safe Environment Compliant by 5/31/2023: 34
- FBN: 40 councils/2 per YR/at least 7 eligible members attending



Monthly Goal's 2022-2023

Alabama's monthly intake quotas for this fraternal year.

Month		Membership Quota per Month	
July	Goal 364	35 Need 13	New Goal 351
August		35	
September		35	
October		35	
November		35	
December		35	
January		31	
February		30	
March		31	
April		31	
May		31	
June		37	
Total		401	



Alabama's Roadmap for 2022-2023

Roadmap To Pinnacle

All journeys begin with prayer

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Round Table: 27

Safe Environment Compliant by 5/31/2023: 34

• FBN: 40 councils/2per YR/at least 7 eligible

members



Pinnacle

I personally want to see the State of Alabama kick butt all over the place!





Membership Incentives



DISTRICT DEPUTY INCENTIVES July 1st 2022 - June 30th 2023

DD Fast Start Incentive – by October 31st 2022 All Active Councils in District must be current on forms(185, 365, 1295) and Safe Environment compliant. Also, 50% of District Membership Goal must be achieved. Awarded to the DD at the 2023 DD Mid-Year Meeting; The DD will receive a Knights Jacket.



DISTRICT DEPUTY INCENTIVES July 1st 2022 - June 30th 2023

DD Convention Time Incentive – by April 1st 2023 All Active Councils in District must be current on forms (185, 365, 1295, 1728) and Safe Environment compliant. Also, 75% of District Membership Goal must be achieved. Awarded to the DD at the 2023 State Convention; The DD will receive a KofC Polo Shirt and an extra room night at the convention



DD Year End Incentive June 30th 2023

DD Year End Incentive - by June 30th 2023 Achieve "Star District" as set by Supreme, all Active Councils in District must be current on forms (185, 365, 1295, 1728) and Safe Environment compliant. Awarded at 2023 Kick-off Meeting; The DD will receive a new KofC Watch.



Incentives

- DD Incentives from July until June 30, 2023
- There will be more incentives as the year goes along for DDs.



New Council Development Chairman

New Council Development

Alabama State Council Membership Team has 2 New Council in works for 2022-2023

Joseph E. Flaherty III, IPSD

Cell; 256-899-3315

Email; joeflaherty@kofc-alabama.org



Online Membership Program

http://kofc.org/joinus

Promo code: "BlessedMcGivney"





Thank You!!

Thank You!!

Thank You!!

My Brothers Knights, I leave you with this,

There are no Accidents.

God chose us to lead at this time.

We can't do this alone and we don't have to do this alone.

From My lips to your ears – I love you and I will always do my very best to be of service to you.





Online Membership Pete Parrish, Chairman peteparrish1984@gmail.com (205)531-3515



History

 The Online Membership system was introduced in 2018 in an effort to make joining easier and less time consuming for the candidates for membership in today's fast paced world. It has proven to be a popular tool for initiating new members and its use has grown as we, as recruiters, have become more aware of its capabilities and become more comfortable using it.

Statistics

- FY 2018 2019 68 new members initiated
- FY 2019 2020 53 new members initiated
- FY 2020 2021 228 new members initiated
- FY 2021 2022 196 new members initiated with 128 members, 65%, transferring to a local council
- Overall intake of Online Members since inception, 564 with 355, 63%, converted to councils



How it works

- A candidate joins online at www.kofc.org/joinus on a computer or by cell phone or tablet.
- He receives free dues for one year, a limited time offer currently running through 6/30/2022, by using the promo code BlessedMcGivney during the registration process
- Upon joining the Order, the new member counts toward the new member goal of the Alabama State Council
- The new online member can remain an online member for life, if he prefers, or he can transfer to a local council **after** viewing or participating in an in person combined exemplification.
- Once the new online member has viewed the combined ceremonial, he may transfer to a local council, by making application, going through the council's admission committee process and being accepted and transferred into the council. Once he is transferred to a council, he counts as a new member toward the council's new member goal and he can participate in the good works of the council and enjoy the experience of a lifetime.

Potential Setbacks To Be Aware Of

The verification process requires that the applicant have an active email address and be capable of receiving email on his phone in order to verify that he is who he says he is, etc. It has been suggested that Supreme change to a text message verification in an effort to make this process easier for the candidate.

Advantages

- The process is quick and easy for the busy young candidates living in today's world.
- It is available on a platform that most potential members are familiar with, phone, tablet, computer.
- It makes them members, with no wait for a degree ceremony to be scheduled, and they begin to receive information from Supreme to help them become more familiar with the Knights of Columbus while they await admission committee approval, view or attend the combined ceremonial, and are transferred, if that is their desire.
- Remember that anyone, including family members of the new member, can view the combined ceremony at any time and it is not necessary to await admission committee approval to get this step done. If they have viewed the ceremony when they are approved by the Committee, they can immediately be transferred to a council.



Thoughts going forward

- New officers gaining access to Officers Online, check your Prospect Tab for e-members assigned to your council. You may have a great start on your new member goals for the year and one of the hardest goals we have to achieve to qualify for Star Council Status.
- Contact them and see if you can get them transferred into your council.
- If something prevents their being transferred into your council, please reject them.
 There is nothing wrong with rejecting them, that is the reason for this option in the
 system, and you will reduce the clutter in the system. When rejecting a candidate,
 you will be asked to choose a reason from three choices. Choose the one that best
 fits and go forward. You are not kicking them out of the Knights of Columbus, you are
 helping to keep the system manageable.



Steve Koach, PSD, FDM, State Program Director

PROGRAM DIRECTOR'S OVERVIEW



PROGRAMS THE KEY TO SUCCESS!



WHAT IS FAITH IN ACTION?

Faith in Action is the umbrella for all Supreme Council recommended programs. It is not just 32 programs. It is a mindset and program model that exists to support us living and growing in our faith as Catholic men. This is who we are and why we do what we do. Faith, Family, Community and Life are our aimpoints of activity.

PROGRAM CATEGORIES

FAITH

FAMILY

COMMUNITY

LIFE



FAITH IN ACTION DIRECTORS

- FAITH DEACON JOHN COOPER
- FAMILY— CHRISTOPHER RICKLING
 - COMMUNITY JOE CHING
- LIFE G. V. "SKIP" GENTLE, Jr., PSD, FVSM



FAITH IN ACTION RESOURCES

Always refer to the website

www.kofc.org/fiaresources and www.kofc.org/formembers



Key Resources for planning and success:

- 1. Faith in Action Guidebook
- 2. Faith in Action Minimum Requirements
- 3. Faith in Action FAQs
- 4. Faith in Action Remote Planning Supplement
- 5. 2022-2023 Fraternal Planner
- 6. Working with your pastor
- 7. Program Forms Reference Guide
- 8. Fraternal Webinars

FAITH	COMMUNITY
RSVP	Coats for Kids
Into the Breach	Global Wheelchair Mission
Spiritual Reflection	Habitat for Humanity
Holy Hour	Disaster Preparedness
Pilgrim Icon Program	Free Throw Championship
Building the Domestic Church Kiosk	Catholic Citizenship Essay Contest
Rosary Program	Soccer/Hokey Challenge
Sacramental Gifts	Helping Hands
FAMILY	LIFE
Food for Families	March for Life
Family of the Month/Year	Special Olympics
Family Fully Alive	Ultrasound Initiative
Family Prayer Night	Pregnancy Center Support
Keep Christ in Christmas	Christian Refugee Relief
Keep Christ in Christmas Family Week	
·	Christian Refugee Relief



FEATURED PROGRAMS

FAITH	COMMUNITY
RSVP	Coats for Kids
Into the Breach	Global Wheelchair Mission
Spiritual Reflection	Habitat for Humanity
Holy Hour	
FAMILY	LIFE
FAMILY Food for Families	LIFE March for Life
Food for Families	March for Life





Changes for the Fraternal Year



Changes/New for 2022-2023

- McGivney Award (Membership Growth)
 - Membership growth quota of 6% intake; Minimum 5 Maximum 15
 - No penalty for withdrawals or suspensions.
- **Founders Award (Insurance)** Promote and host 2 FBN; must have at least 7 member or member eligible attendees.
- Columbian Award (Programs) No change 16 program credits
- Star Council Award No Change
- Membership Cards No longer will require GK and FS signatures
- Form 450 no longer required.
- Form 944 20 multiple choice questions, online, one-time per year.

Changes/New for 2022-2023 (Continued)

- Faithful Citizenship (kofc.org/faithfulcitizenship)
 - Members must sign up please encourage councils to do so
 - Receive monthly newsletter on various federal, legislative, and legal issues
- **Disaster Relief** 500 sleeping bags and 317 roller beds available for disasters
- Aid and Support After Pregnancy (ASAP) new program Post Dobbs Resources launched July 1
- **Hockey Challenge** Easy to run program, held anytime, age 10-17, Supplies Online, (Jason.Porrello@kofc.org)
- Round Table Form (#2629) Eliminated the redundant #2630
- Disability Exemption (#1831) GK and FS attest, (No doctor, member, or annual recertification required.)

KofC ASAP Program

- Aid and Support After Pregnancy (ASAP) initiative
 - Councils encouraged to offer support to pregnancy resource centers, maternity homes and other organizations which give direct assistance to new mothers and/or babies.
 - Launching July 1, the Supreme Council will give an additional \$100 (20%) for every \$500 a council donates to a qualified pregnancy resource center or a maternity home.
 - ASAP Guide Book available through Faith in Action Life Programs
 - https://www.kofc.org/en/resources/faith-inaction-programs/life/pregnancy-centersupport/11371-aid-and-support-guidebook.pdf



11371 Aid and Support Guide Book



2022-2023 Meetings

Tentative Schedule

- Fall Regional Meetings
 - 2 meetings, One weekend, Done
 - (SD, SS, Mem Dir, Prog Dir)
 - Saturday October 1st in Gardendale (St. Elizabeth Ann Seton)
 - North Alabama and Birmingham Councils
 - Sunday October 2nd in Montgomery or Prattville (Waiting to hear)
 - Montgomery and Mobile Councils
- Mid-Year Meeting
 - Prattville, Saturday January 7, 2023
- Spring Regional Meetings
 - 2 meetings, One weekend, Done
 - (SD, SS, Mem Dir, Prog Dir)
 - Saturday March 11th in Gardendale (St. Elizabeth Ann Seton)
 - North Alabama and Birmingham Councils
 - Sunday March 12th in Mobile (St. Dominic)
 - Montgomery and Mobile Councils



RESOURCES LINKS

- kofc.org/training
- kofc.org/for-members
- kofc.org/FaithInAction
- kofc.org/Webinar

- * kofc.org/intothebreach
 - * kofc.org/Church-drives-member-engagement
- * kofc.org/Star
- * Officers Online Officer's Desk Reference



DD Installation



Prayer for the Canonization of Blessed Michael McGivney

God, Our Father, protector of the poor and defender of the widow and orphan, you called your priest, Blessed Michael McGivney, to be an apostle of Christian family life and to lead the young to the generous service of their neighbor.

Through the example of his life and virtue may we follow your Son, Jesus Christ, more closely, fulfilling his commandment of charity and building up his Body which is the Church.

